

# Legal Issues in Real Estate

Risk management is at the heart of professional real estate practice. Legal Issues in Real Estate is designed to reduce your exposure to the risks related to buying and selling real estate by exposing potential pitfalls.

## How You Will Benefit

- Protect yourself from liability
- Learn practical applications to legal issues in real estate
- Reduce your exposure to risks in real estate sales

## Who Should Take This Course

This course is recommended for all real estate industry professionals.



Credit from this course may be applied towards an REIC designation program.

## Legal Issues in Real Estate covers:

### Agency and conflict of interest

- Overview of agency
- Conflict of interest

### Competition Laws

- Price fixing
- Restriction of trade

### Fraud and Related Offences

- Nature of fraud
- Secret commissions
- Criminal interest rate

### Environmental liability and stigma claims

- Appraisal issues
- Agent liability

### Agreement of purchase & sales and other legal agreements

- Agent liability case studies
- Agreement sample clauses

## Upcoming Course

Date:

Instructor:

Location:





Real Estate Institute of Canada  
Institut canadien de l'immeuble

# COURSE REGISTRATION FORM

Mr: \_\_\_\_\_ Ms: \_\_\_\_\_

Attendee Name: \_\_\_\_\_  
First Middle Last

Mailing Address: \_\_\_\_\_ City: \_\_\_\_\_

Prov: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Email\*: \_\_\_\_\_  
\*required to send you registration confirmation

Phone (Home): \_\_\_\_\_ Business: \_\_\_\_\_ Cell: \_\_\_\_\_

Employer: \_\_\_\_\_ Position Title: \_\_\_\_\_

Course Name: \_\_\_\_\_ Course Date: \_\_\_\_\_

Course Location (classroom): \_\_\_\_\_

AIC Member  REIC Member  Non-Member

Amount (\$)

**Registration Policy:**  
Course registration MUST be accompanied by payment in full. All registration fees MUST include GST/HST. Registrations without tax or full payment cannot be processed.

AIC / REIC Member / Candidate Fee: \_\_\_\_\_ \$ \_\_\_\_\_

AIC / REIC Member Number: \_\_\_\_\_

Non-Member Fee: \_\_\_\_\_ \$ \_\_\_\_\_

BREB Member Credit: \$ -45.00

**Subtotal:** \$ \_\_\_\_\_

HST/GST: \$ \_\_\_\_\_

**Total:** \$ \_\_\_\_\_

How did you hear about this course?

- REIC Staff  Chapter  REIC website  REIC Member  
 BREB  Other \_\_\_\_\_ (please specify)

**METHOD OF PAYMENT** (You can also register and pay online at [www.reic.ca](http://www.reic.ca))

- Cheque - Please make cheque payable to BREB

\_\_\_\_\_  
Credit Card Number Expiry Date

\_\_\_\_\_  
Name on Card

\_\_\_\_\_  
Signature

**PLEASE COMPLETE AND RETURN BY MAIL, FAX OR EMAIL:**  
**Mail:** Uma Muralidharan  
Education Services Coordinator  
Brampton Real Estate Board  
BREB, 60 Gillingham Drive, Suite 401  
Brampton, ON L6X 0Z9  
**Fax:** 905.791.9430  
**Email:** Uma@breb.org  
*For further information call: 905.844.6491 ext. 111*

**Cancellation Policy:** Your registration fee will be refunded or transferred at no extra charge upon receipt of written notice of withdrawal, at least thirty days prior to the beginning of the course. After this time, and up to course commencement, the registration fee may only be transferred, at an additional processing fee of \$150.00 plus HST/GST. The tuition fee may then be applied toward any course offered by BREB, within a one-year period. Once the course has begun, no refund or transfer of fees is permitted.