



The Essential Credential in Brokerage Management

(CRB)

CRB - Certified Real Estate Brokerage Manager

Ready to achieve a new level of professional growth and recognition? The CRB designation is designed to elevate professional standards, enhance individual and office performance, and designate real estate professionals who demonstrate the knowledge essential to the practice of brokerage management.

- Elite group of individuals -- only 3% of all REALTORS® have met the requirements.
- CRB Designees are proven leaders and are among the most effective, efficient and profitable in the industry.
- Exemplifies the highest level of professional achievement in real estate brokerage management.

Quick Facts

- You do not need a broker's license to earn the CRB Designation.
- Coursework can be completed through a variety of blended-learning options.
- Managing a team, personal assistant or office for at least one (1) year meet the management experience required for Designation.



**COUNCIL OF REAL ESTATE
BROKERAGE MANAGERS**
Knowledge Delivered.®

See over for core requirements. Visit the CRB website at www.crb.com for complete designation requirement information.

Courses leading to the CRB are provided by REIC in partnership with NAR.

Toll free: 1-800-542-7342 | GTA: 416-695-9000 | www.reic.ca

Visit the REIC website for course dates, location and registration information.



Real Estate Institute of Canada
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Core Requirements

1. Obtain or hold active membership in the National Association of REALTORS® as a REALTOR® or REALTOR-Associate®.
2. Have at least one year of management experience prior to designation (may be obtained while a Candidate). For a complete description of qualifying management experience, visit: www.CRB.com and click on the "Earn Your CRB" tab on the home page and then click "CRB Designation Rules & Regulations" on the right side of the page.
3. Submit a management resume outlining your experience. (A sample resume template can also be found on www.CRB.com in the same section described above.)
4. Earn twelve (12) Credits.
5. Complete and submit the Candidate Application and Credit Calculator Form.

Credit Calculator (12 Credits are required to earn the CRB Designation)

Complete this form and return with the Application on the reverse side.

Or, complete and enroll online at: www.crb.com/membership/join/default.aspx

Step A: Management Experience		(choose only one)
Traditional Program	*1-5 years	<input type="radio"/> 1 Credit
Fast-Track Program	6 + years	<input type="radio"/> 4 Credits
Step A Subtotal		<input type="radio"/> 1 Credit or <input type="radio"/> 4 Credits

**You can earn the required one year "management experience" while enrolled as a Candidate.*

Step B: Earned Credits (A maximum of two (2) credits may be applied.)		
1. 10 + years of Management Experience	<input type="radio"/> 2 Credits	
2. Approved Elective Credit Courses <i>View list: www.CRB.com/membership/join/elective_credits.aspx</i>	<input type="radio"/> 1 Credit (1 Course) <input type="radio"/> 2 Credits (2+ Courses)	
3. Degree Earned: <input type="radio"/> Bachelors <input type="radio"/> Masters <input type="radio"/> PhD	<input type="radio"/> 1 Credit	
4. Approved NAR Certifications/Designations <input type="radio"/> ABR <input type="radio"/> ABRM <input type="radio"/> ALC <input type="radio"/> ARM <input type="radio"/> CCIM <input type="radio"/> CIPS <input type="radio"/> CPM <input type="radio"/> CRE <input type="radio"/> CRS <input type="radio"/> GRI <input type="radio"/> PMN <input type="radio"/> SIOR <input type="radio"/> SRES	<input type="radio"/> 1 Credit (1) <input type="radio"/> 2 Credits (2+)	
Step B Subtotal		<input type="radio"/> 1 Credit or <input type="radio"/> 2 Credits

Step A & B Total	_____ Credit(s)
Subtract the above total from 12 These credits must be earned by taking CRB Courses.	_____ Credits to earn

About the CRB Designation The CRB Designation Program requires Candidate membership in the Council of Real Estate Brokerage Managers. All members are required to maintain active REALTOR® or REALTOR-ASSOCIATE® membership in the National Association of REALTORS®.

There are no exceptions to these requirements.